

**Institute of Agricultural Development
in Central and Eastern Europe (IAMO)
Halle (Saale), Germany**



IAMO FORUM 2005

**HOW EFFECTIVE IS THE INVISIBLE HAND?
AGRICULTURAL AND FOOD MARKETS
IN CENTRAL AND EASTERN EUROPE**

June 16-18, 2005

Conference Programme

Languages: Thursday: English, Russian
Friday: English, Russian, German

IAMO Forum 2005 was made possible through the financial support of the German Research Foundation (DFG) and the German Federal Ministry of Consumer Protection, Food and Agriculture (BMVEL).
Support to the Conference Excursion by Sachsenmilch AG, Leppersdorf, is highly appreciated.

Thursday, June 16: New developments in the analysis of agrifood markets	
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7:00 – 8:30	Registration in entrance hall
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8:30 – 8:45	Welcome address
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Main hall	A. Balmann, Executive Director of IAMO
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8:45 – 10:00	Invited session I
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Main hall	<i>Chair:</i> Alfons Balmann, IAMO
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Agricultural markets in CEE – an overview

[J. Popp](#), AKI, Budapest

Building sustainable supply chains: The role of institutions

[J. Hobbs](#), University of Saskatchewan, Saskatoon (Canada)

10:00 – 10:30	Coffee Break
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8:45 – 10:00	Parallel sessions 1 2
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Session 1: **Price transmission**

Main hall	<i>Chair:</i> Z. Lerman, Jerusalem
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How effective is the visible hand of the government in stabilising the wheat and flour price relation in Ukraine?

[S. Zorya and B. Brümmer](#), University of Göttingen (Germany)

Marketing margins and price transmission on the Hungarian pork market

[L. Bakucs and I. Fertő](#), Hungarian Academy of Sciences, Budapest

Price transmission in the Hungarian dairy sector

[P.A. Popovics](#), Debrecen University and J. Tóth, Corvinus University of Budapest

Session 2: **Co-ordination**

Conference room	<i>Chair:</i> F. Pirscher, University of Halle
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The organisation of buyer – supplier relations in the food chain: The case of the German fruit processing industry and Polish farmers

[K. Maack](#), University of Hannover (Germany)

Dynamics in vertical coordination in the Romanian dairy sector

[S. v. Berkum](#), LEI-WUR, The Hague

Supply-chain networks: analysis based on strategic management theories and institutional economics

[J. Hanf](#), IAMO, Halle

12:00 – 13:00	Lunch buffet
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13:00 - 14:30 Parallel sessions 3 4

Session 3 **Markets and diversification**

Main hall Chair: J. Curtiss, IAMO

Analysis of competitiveness, economic efficiency and distortions in the Estonian milk sector

[P. Hein](#), Humboldt University, Berlin

An agent-based analysis of the diversification behavior of agricultural cooperatives

[G. Hendrikse and R. Smit](#), Erasmus University, Rotterdam

Market structure and distribution flows of milk and milk products in the Czech Republic

[I. Bošková](#), VUZE, Prague

Session 4: **Retailing and trade**

Conference room Chair: S. Zorya, University of Göttingen

Slovenian retail market structures, retail prices, and the size of the trade margin for main food products

[S. Bojnec](#), University of Primorska (Slovenia)

Development of agricultural commodity exchanges in Ukraine

[R. Kosodiy, V. Y. Mishenin and A.O. Bondarenko](#), National Agrarian University of Sumy (Ukraine)

Hungarian food retailing: concentration, polarization and a new entrant

[A. Juhász and M. Stauder](#), AKI, Budapest

14:30 – 15:00 Coffee break

15:00 - 16:30 Parallel sessions 5 6

Session 5: **Marketing and competition**

Main hall Chair: Cs. Forgacs, Corvinus University, Budapest

Market channels and commercial orientation in Romania

[B. Balint](#), ZEF, Bonn

Public Quality schemes – a contribution to ensure well-functioning of agri-food markets in Central and East European countries ?

[E. Benner](#), University of Hohenheim (Germany)

Competition, Market power and Antimonopoly Policy: A Hayekian Perspective

[J. Wandel](#), University of Halle

Session 6: **Agricultural factor markets**

Conference room *Chair:* K. Happe, IAMO

The dynamics of rural households' participation in labor markets

[T. Glauben](#), [T. Herzfeld](#), and [X. Wang](#), University of Kiel (Germany)

Buying or renting in? Selling or renting out? Exploring contract choice on the Polish land market

[A. Hurrelmann](#), Humboldt University, Berlin

Development of agricultural land market in the Russian Federation

[A. Sagaydak](#) and [O. Tretiakova](#), State University of Land Management, Moscow

16.30 – 17.00 Coffee break

17:00 - 18:00 Parallel sessions 7 8

Session 7: **Institutions for trade and exchange**

Main hall *Chair:* J. Hanf, IAMO

The global farmer: Typology, institutions and organization

[K. Karantininis](#) Royal Veterinary and Agricultural University, Copenhagen and [D. Zylbersztajn](#), University of São Paulo

How effective is the invisible hand on technological and institutional change and reduction of transaction costs in the food sector?

[E. Nuppenau](#), University of Gießen (Germany)

Session 8: **Government intervention, market power**

Main hall *Chair:* A. Lissitsa, IAMO

An ex-ante analysis of a minimum price system for Ukraine

[A. Kuhn](#), University of Bonn, [O. Nivjevskiy](#), IERPC, Kiev.

Scarcity and preferences (data envelopment analysis of Moscow region corporate farms)

[N. Svetlov](#), [Timiryazev](#) Agricultural Academy, Moscow

18:05 – 18:45 Invited session II

Main hall *Chair:* J. Swinnen, KU Leuven

Land reform and development of agricultural land markets in Russia

[Z. Lerman](#), Hebrew University, Jerusalem; [N. Shagaida](#), VIAPI, Moscow

19:00-21:00 Welcome reception

in front of main hall

Friday, June 17: Agricultural and food markets in CEEC one year after EU enlargement

7:00 – 8:30	Registration in entrance hall
8:30 – 9:10	Welcome address
Main hall	IAMO G. Thalheim, Federal Ministry of Consumer Protection, Food and Agriculture, Berlin
9:10 – 10:30	Invited session III
Main hall	<i>Chair:</i> C. Csáki, Corvinus University, Budapest Some specifics of agricultural commodities marketing and processing in Ukraine A. Kobzew , IFC, Kiev CEEC fertilizer markets D. Pradt, Industrieverband Agrar, Frankfurt/M.
10:30 - 11:00	Coffee break
11:00 – 12:20	Invited session IV
Main hall	<i>Chair:</i> M. Petrick, IAMO Rise of supermarkets in CEEC J. Swinnen, Katholieke Universiteit Leuven (Belgium) Ukrainian dairy market: are there conditions for a free civilized market environment? J. Romanova , Ukrainian Union of Dairy Enterprises, Kiev
12:20 – 14:15	Lunch and poster presentation
14:15 – 15:35	Invited session V
Main hall	<i>Chair:</i> P. Weingarten, IAMO The role of the EU Food and Veterinary Office in the context of EU Feed and Food Law and enlargement A. O'Connor , EU Food and Veterinary Office, Dunsany (Ireland) Cee agrifood market data: improving transparency U. Treitel , ZMP, Berlin
15:35 – 16:00	Coffee Break

16:00 – 17:30 Invited session VI

Special session: **REGOVERNING AGRIFOOD MARKETS IN CEEC - REPORTS FROM A MULTILATERAL IIED RESEARCH PROJECT**

Main Hall *Chair:* H. Hockmann, IAMO

Introduction

Cs. Csáki, Corvinus University, Budapest

Hungary: dairy markets

[I. Fertő, Cs. Forgács, A. Juhász, Gy. Kürthy, Corvinus](#) Univ., Budapest

Romania: Dairy and wheat markets

D. Gavrilescu, C. Serbanescu, M. Grodea, C. Turtoi, Institute for Agricultural Economics, Bucarest

Poland: Pork and apples markets

[J. Wilkin, M. Juchniewicz, D. Milczarek](#), Warsaw University

17:30 – 18:00 Closing remarks

Saturday, June 18: Excursion

8:00 – 19:30 TECHNICAL TOUR

- A large milk processing firm (Sachsenmilch AG, Leppersdorf, Saxony),
- Discussion with a milk producers' representative
- Visit to Dresden

Please note that the number of excursion participants is limited. Please bring your excursion ticket along.

The excursion bus will leave from IAMO main entrance at 8:00 a.m.