



Government policy in field of agricultural export promotion in Ukraine

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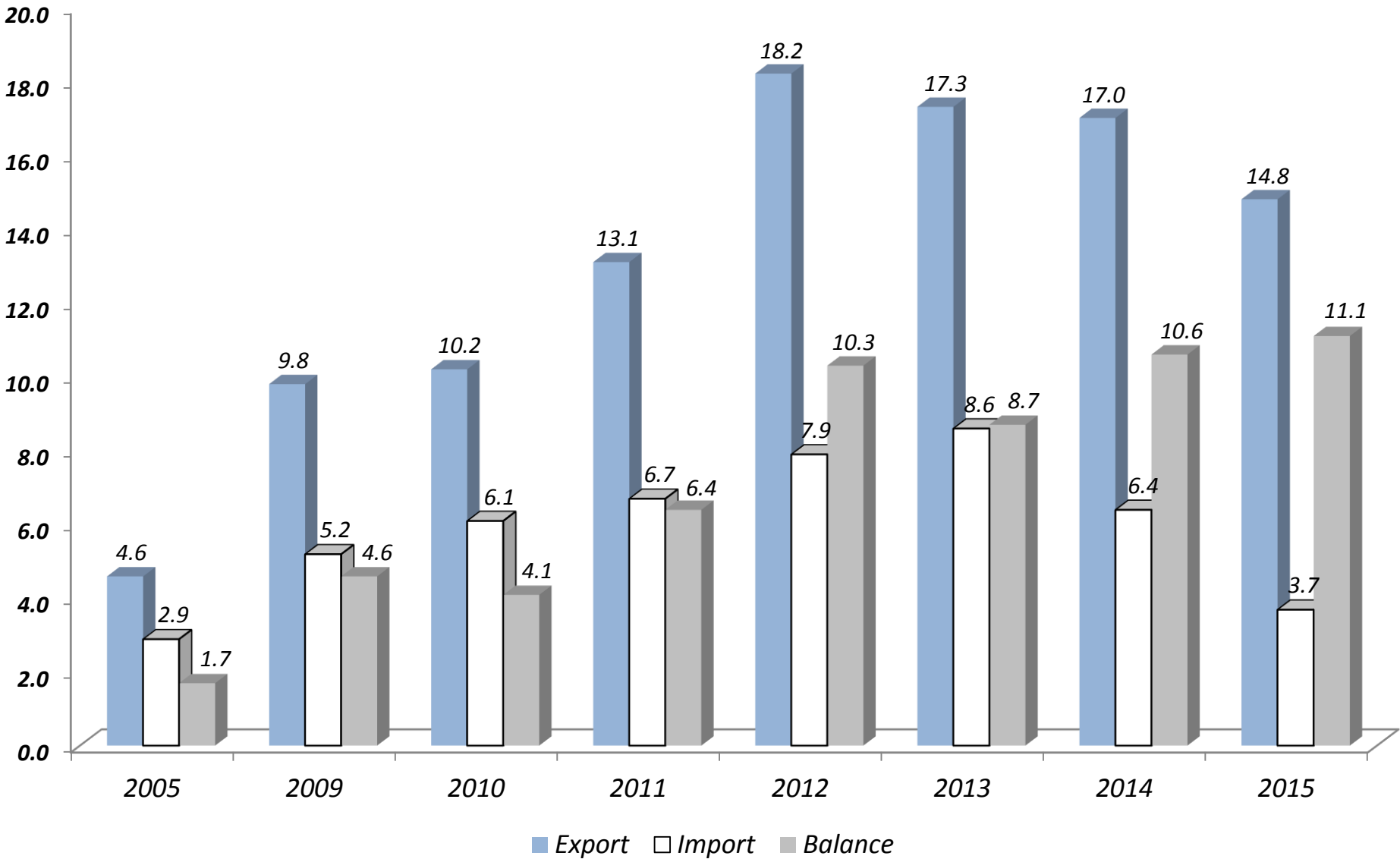


- analysis of the most significant changes in agricultural export and government interventions influence on export performance in Ukraine;
- detection of the main factors affecting export and prognosis, using flexible neural models, on export performance under various circumstances influence;
- elaboration of proposals to Government Target Program “Agricultural sector development till 2020” in terms of export promotion.

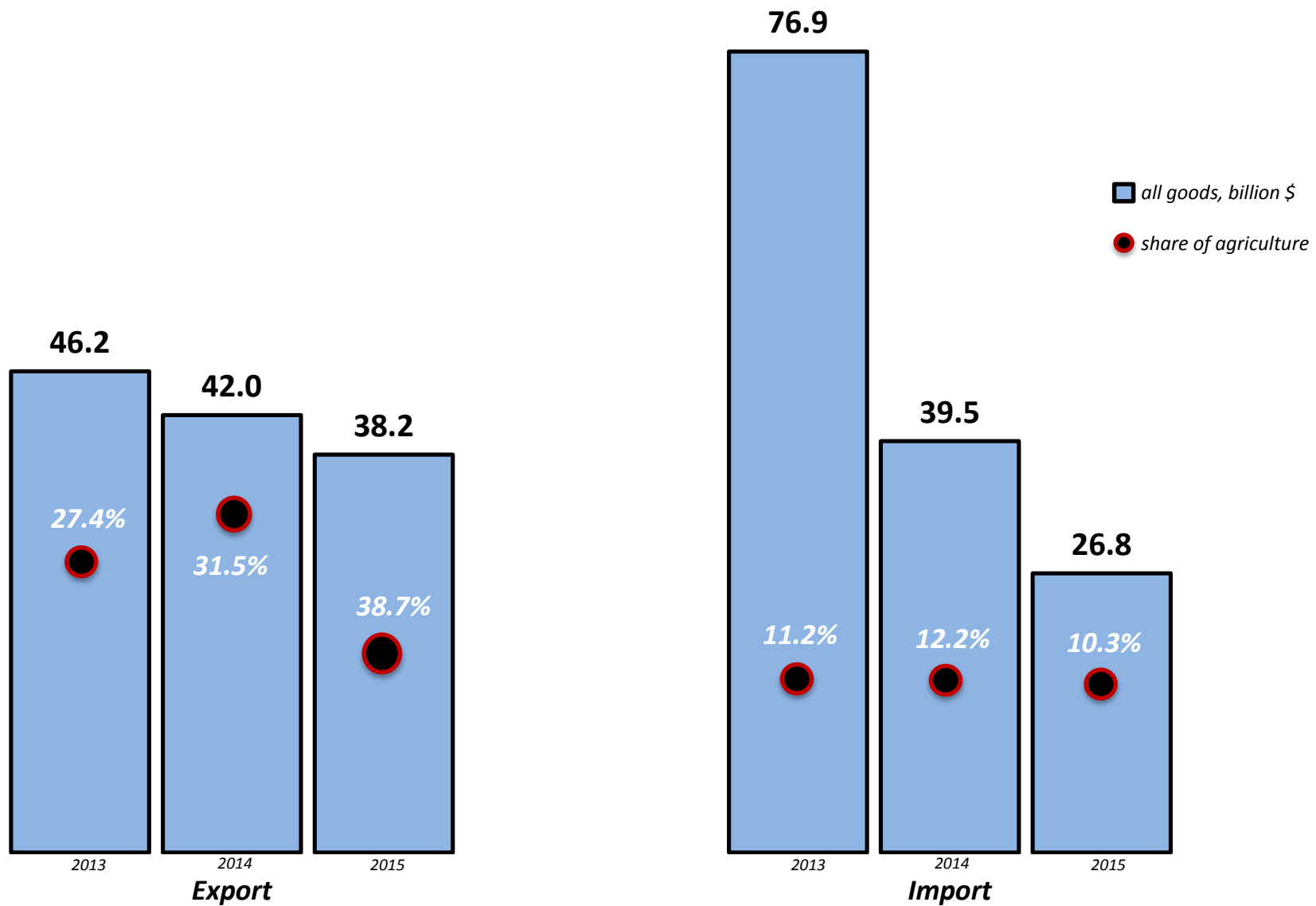


- State Statistics Service of Ukraine;
<http://www.ukrstat.gov.ua/>
- Ministry of Agrarian Policy and Food of Ukraine;
<http://minagro.gov.ua/>
- State Fiscal Service of Ukraine;
<http://sfs.gov.ua/>
- other statistical bodies.

Foreign trade of Ukrainian agricultural products, billion \$



Share of agriculture in overall Ukrainian goods foreign trade



Place of Ukraine in The World by export of some agricultural products



1st place
sunflower oil



6th place
wheat



3rd place
corn



7th place
soybeans

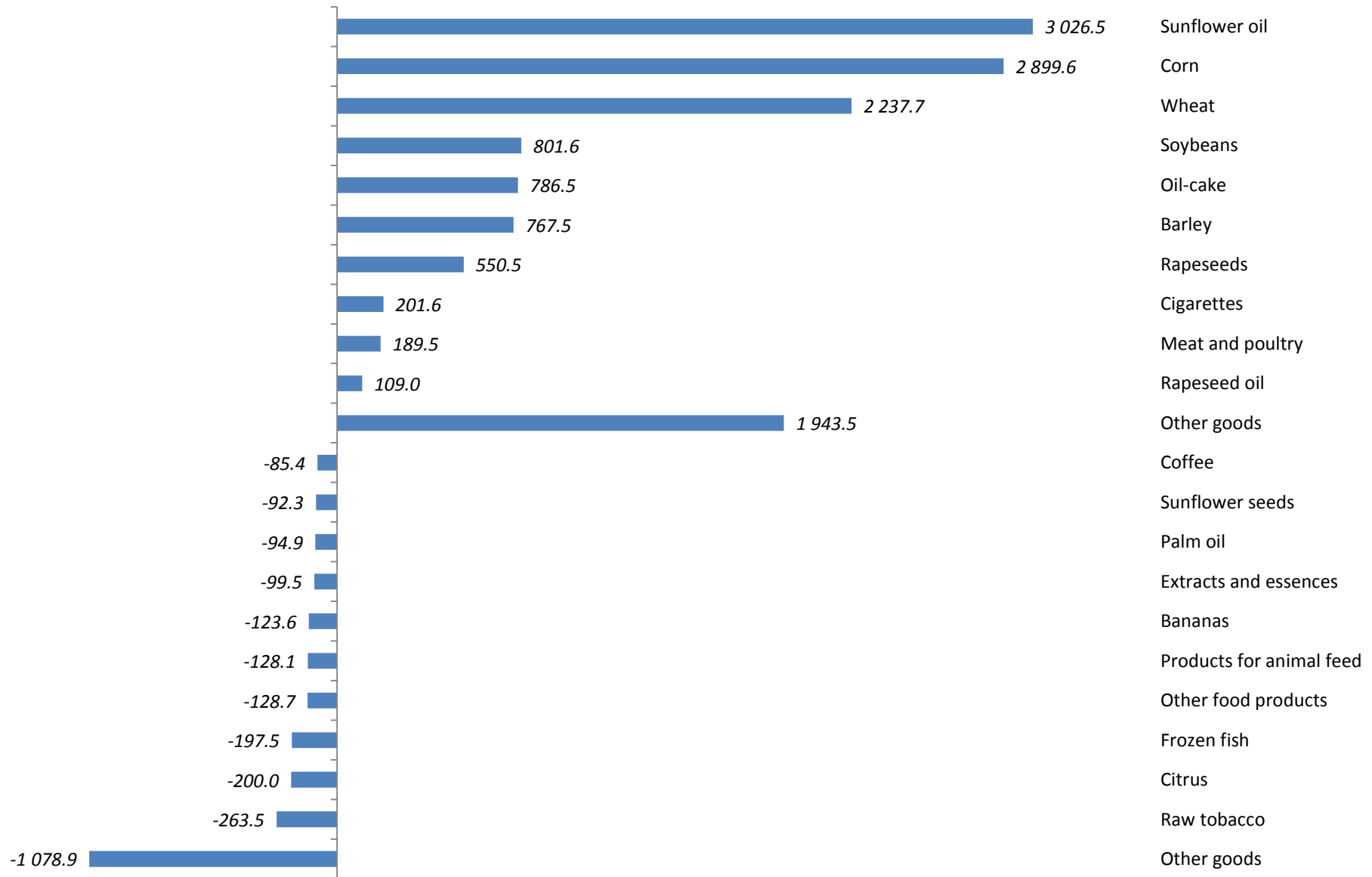


4th place
barley

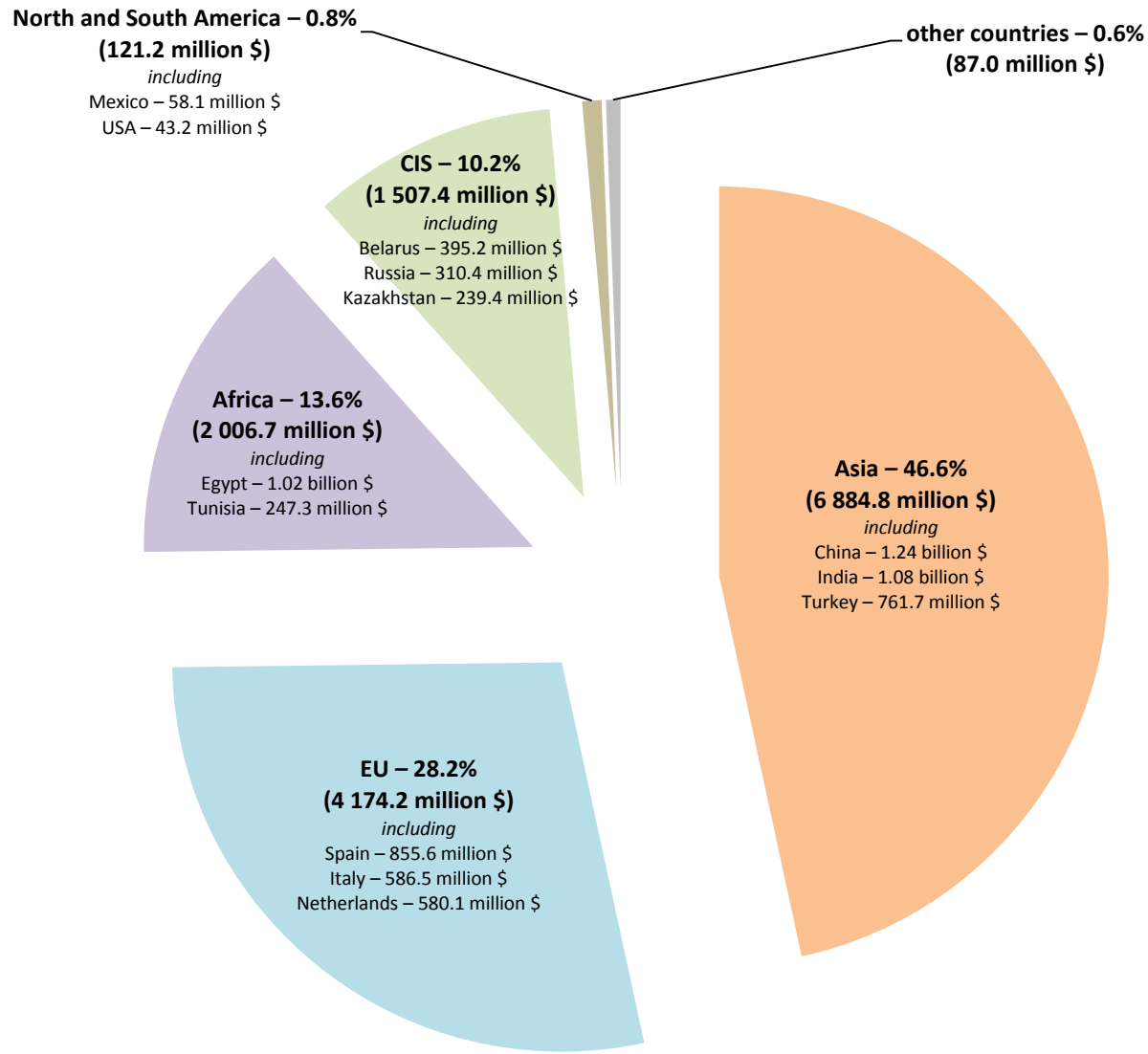


8th place
poultry

Commodity structure of Ukrainian agricultural products foreign trade balance in 2015, million \$

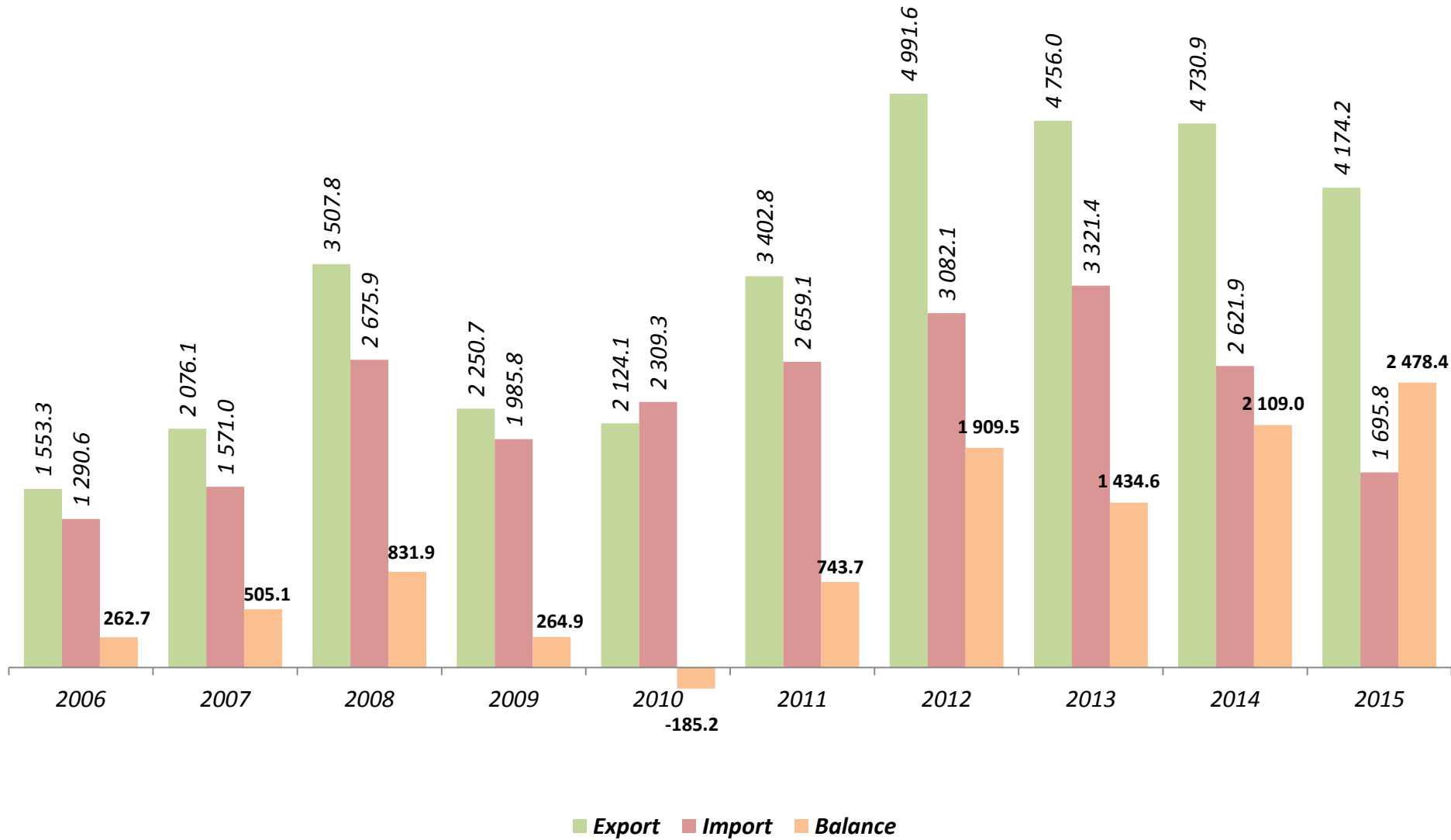


Geographical structure of Ukrainian agricultural products export in 2015





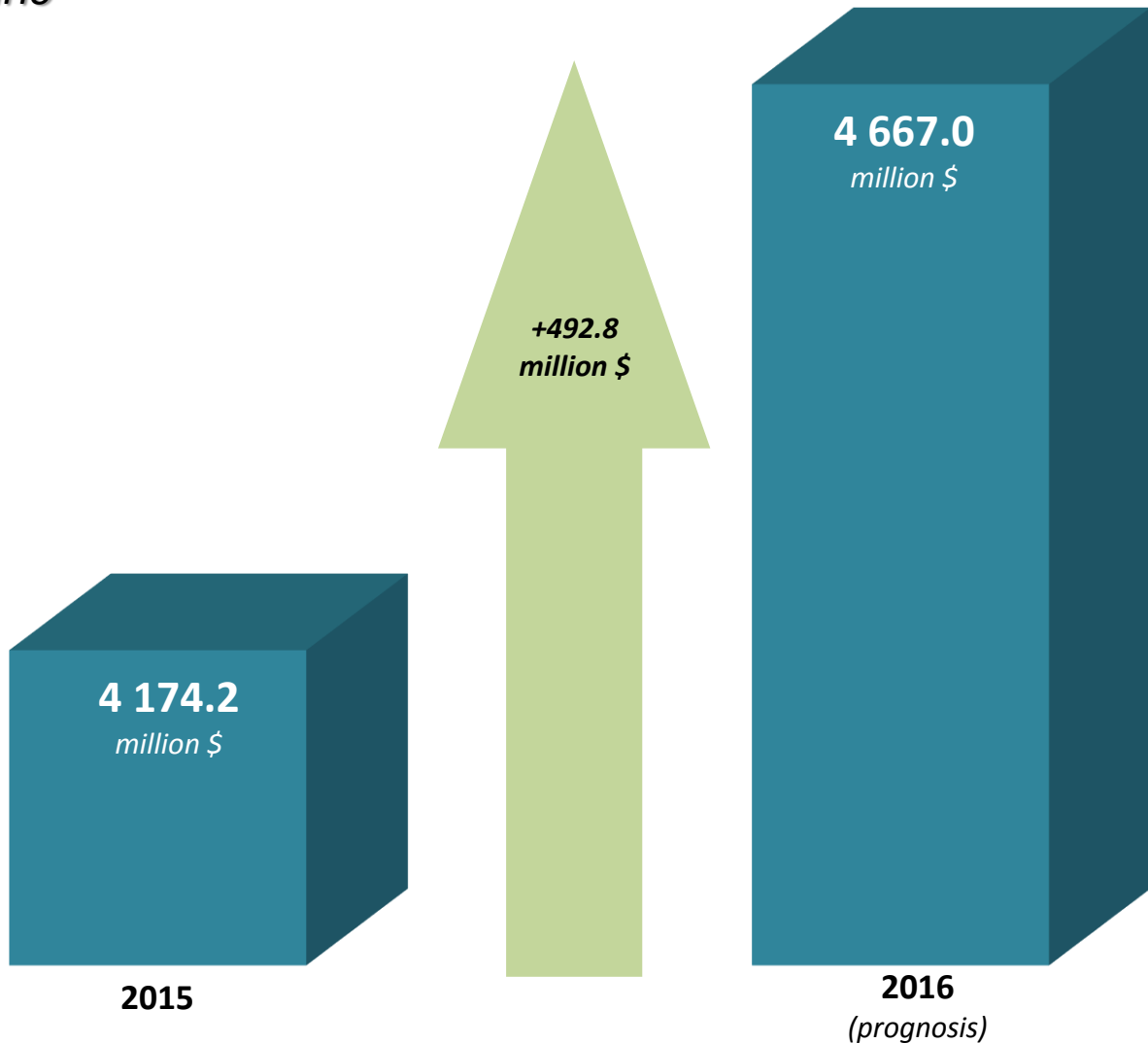
Dynamics of Ukrainian agricultural products foreign trade balance with EU, million \$



Impact of DCFTA on Ukraine-EU agricultural trade relations (flexible neural modeling results)



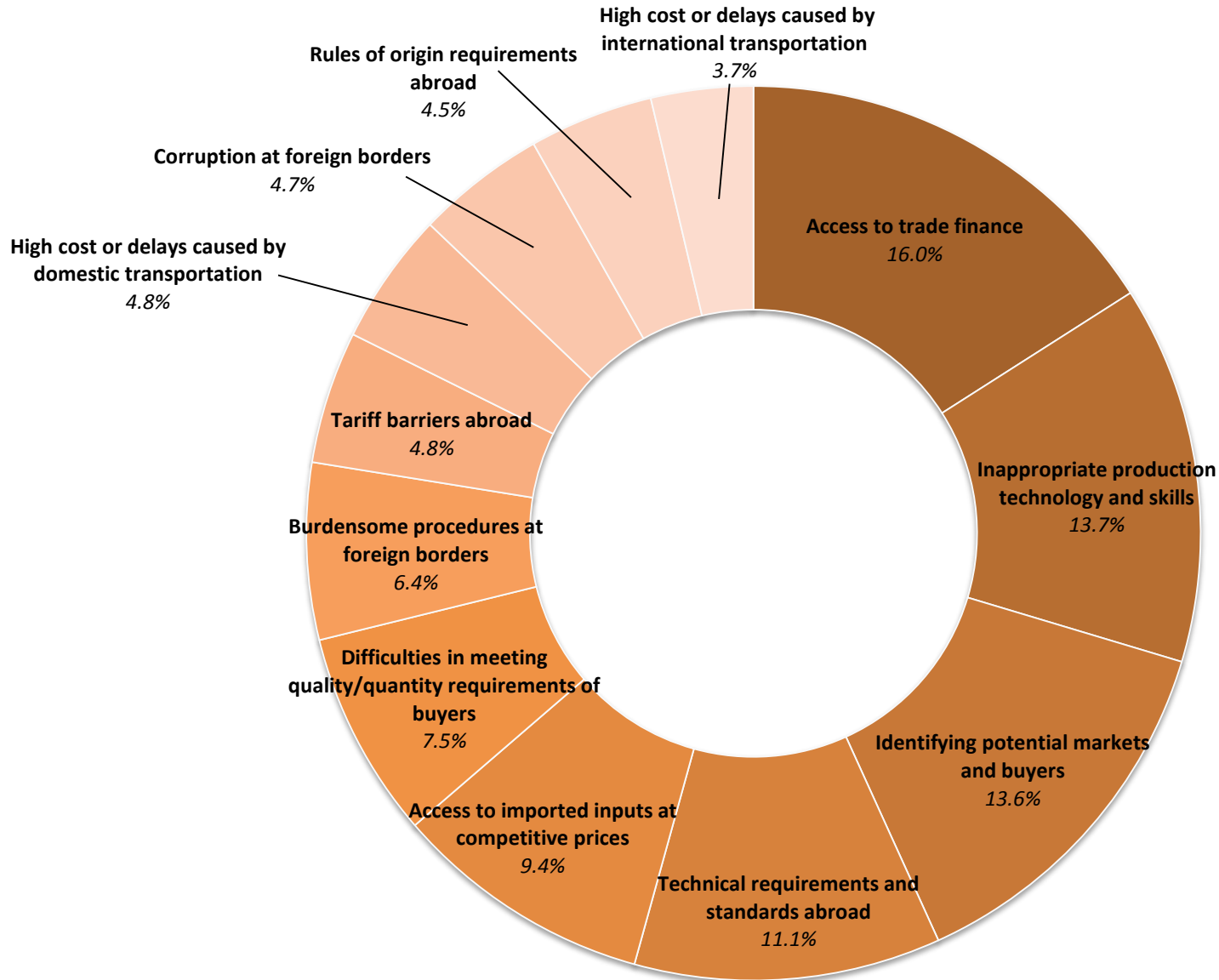
**optimal scenario*





| Years | Share of product lines under NTM, % | Share of trade value under NTM, % |
|-----------|-------------------------------------|-----------------------------------|
| 1996-2000 | 0.26 | 0.29 |
| 2001-2004 | 0.49 | 0.57 |
| 2005-2008 | 0.53 | 0.54 |

The most problematic factors for export in Ukraine



Source: *The Global Enabling Trade Report 2014*

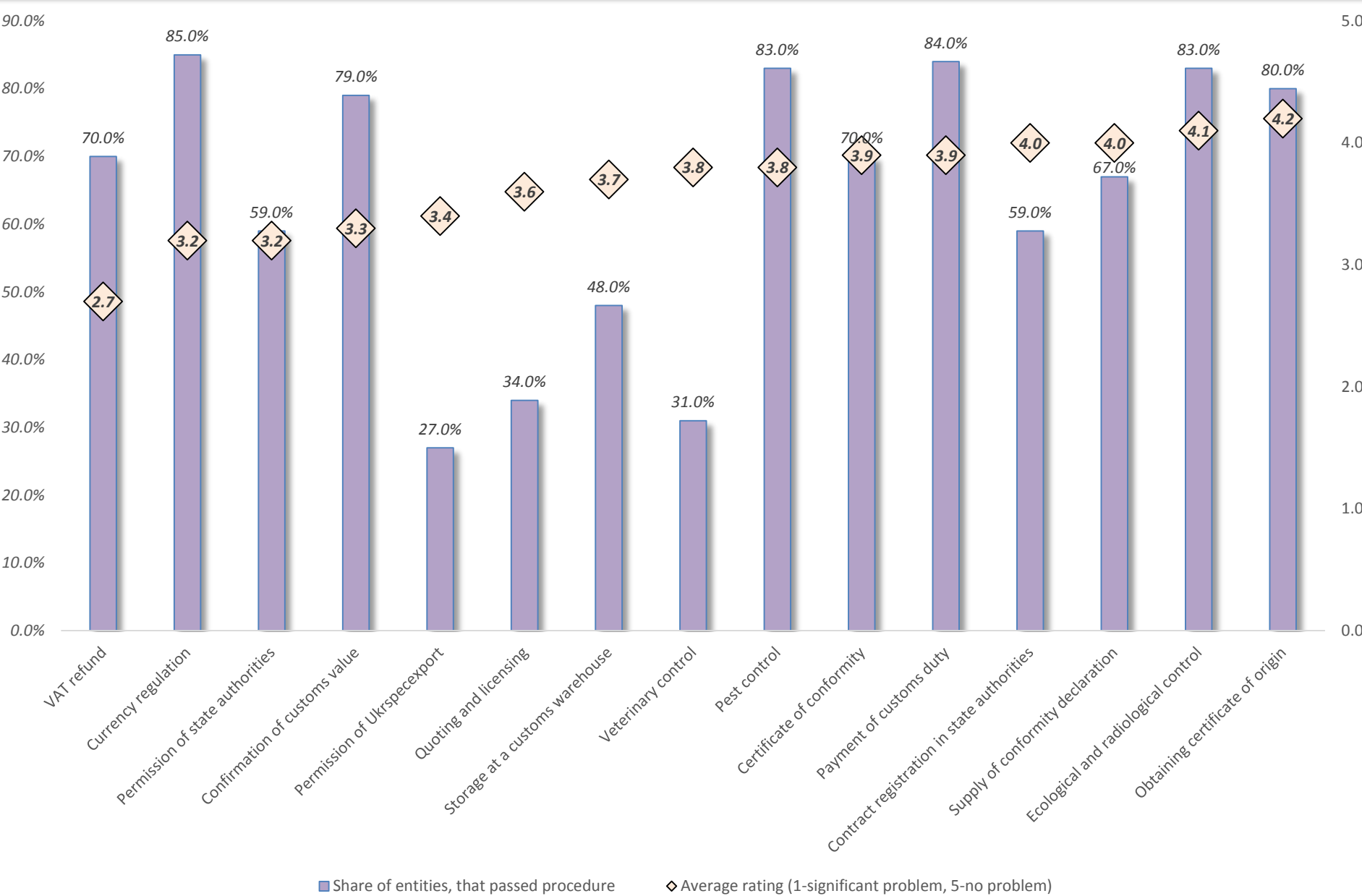


| Indicator | Ukraine | Germany | Poland |
|------------------------------------------------------|---------|---------|--------|
| Overall rank | 83 | 15 | 25 |
| Trading across borders rank | 109 | 35 | 1 |
| Documents to export (<i>number</i>) | 11 | 4 | 4 |
| Time to export: border compliance (<i>hours</i>) | 26 | 36 | 0 |
| Time to export: document compliance (<i>hours</i>) | 96 | 1 | 1 |
| Domestic transport (<i>hours</i>) | 5 | 3 | 14 |
| Cost to export: border compliance, \$ | 75 | 345 | 0 |
| Cost to export: document compliance, \$ | 292 | 45 | 0 |
| Domestic transport, \$ | 300 | 500 | 1 000 |



| Country | LPI | Infrastructure | Logistics competence | Tracking & tracing | Timeliness |
|---------------|-----|----------------|----------------------|--------------------|------------|
| Germany | 1 | 1 | 3 | 1 | 4 |
| Netherlands | 2 | 3 | 2 | 6 | 6 |
| Belgium | 3 | 8 | 4 | 4 | 2 |
| Great Britain | 4 | 6 | 5 | 5 | 7 |
| Singapore | 5 | 2 | 8 | 11 | 9 |
| Sweden | 6 | 9 | 6 | 7 | 8 |
| Norway | 7 | 4 | 1 | 31 | 5 |
| Luxembourg | 8 | 15 | 14 | 22 | 1 |
| USA | 9 | 5 | 7 | 2 | 14 |
| Japan | 10 | 7 | 11 | 9 | 10 |
| Poland | 31 | 46 | 33 | 27 | 15 |
| Ukraine | 61 | 71 | 72 | 45 | 52 |

Export, evaluation of NTM, 2015



Possible main principles of Ukrainian export strategy *(also for agriculture)*





1) **Export Promotion Council** was established

main objectives:

- promotion of Ukrainian producers access to new markets;
- assistance in trade problems solution;
- encourage and support of export activities (ex. information support, trade protection, etc.)
- improvement of legal framework for trade.

2) **State Target Program of Agricultural Sector Development till 2020** is on final stage of elaboration

proposed measures relating to exports:

- creation of special Ukrainian Export Support Centers;
- conduction of market researches;
- target markets identification;
- consulting of agrarian exporters.

Thank you for attention!

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