

The Fund Georgian Centre for Agribusiness Development (GCAD)

Ketevan Gachechiladze

Outline

1. Agricultural Export Situation in Georgia
2. Export Support Policies
3. Strategy for Agricultural Development in Georgia 2015-2020
4. Recommendations



The ten agricultural exports with the largest volumes (2012-2015*) thousand dollar

Commodity	2012	2013	2014	2015*
Nuts, fresh or dried	83,658	166,713	183,399	176,441
Wine of fresh grapes	64,828	127,851	180,388	95,796
Waters, natural or artificial mineral and aerated waters, not containing added sugar	59,417	106,894	137,124	82,211
Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	80,029	99,831	95,190	64,886
Live bovine animals	39,252	47,567	30,067	20,103
Live sheep and goats	18,040	15,547	21,040	19,678
Waters, mineral and aerated waters, containing added sugar	20,885	17,411	28,715	18,836
Citrus fruit, fresh or dried	7,670	20,188	14,723	13,429
Flours, meals and pellets, unfit for human consumption; greaves	810	13,456	15,680	10,703
Fruit, nuts and other edible parts of plants, otherwise prepared or preserved	2,314	3,288	6,977	9,683
Other	133,671	155,526	112,327	100,143
Total	510,574	774,272	825,630	611,909

Source: National Statistics Office of Georgia

Wine and alcohol beverage export data of 4 months (January-April ; 2016)

- According to National Wine Agency data, 11 581 031 bottles of wine (0.75l) was exported to 30 countries worldwide in January-April, 2016
- The first five export countries according to the data of January-April is the following: Russia – 5 925 933 bottles; Ukraine – 1 488 737 bottles; Kazakhstan – 1 281 100 bottles; China – 779 425 bottles; Poland – 682 522 bottles

Agri-food Trade by Trading Partner

The ten destinations for Georgia's agricultural exports (2012-2015*) thousand dollar				
Country	2012	2013	2014	2015*
EU countries	105,927	182,635	216,405	208,186
Russia	3,332	106,996	222,441	122,667
Azerbaijan	93,426	104,824	79,269	46,586
Ukraine	112,854	119,527	86,286	40,472
Kazakhstan	42,059	71,758	60,023	34,547
Armenia	67,143	85,815	46,341	32,344
Turkey	12,154	24,539	28,489	30,737
Belarus	23,133	29,069	26,807	15,504
China	5,001	4,709	4,999	5,960
Jordan	3,201	1,978	8,031	7,193
Other	42,345	42,421	46,540	64,713
Total	510,575	774,271	825,631	608,909

Source: National Statistics Office of Georgia

Main Trade Agreements

1. Deep and Comprehensive Free Trade Agreement (DCFTA)
2. Generalized System of Preferences (GSP)
3. Most Favored Nation (MFN)
4. Free Trade Regime

Export Promotion (Enterprise Development Agency)

- International Trade Fairs
- Local and International Trade Missions
- Trade Portal and Online Export Database

Strategy for Agricultural Development in Georgia

2015-2020

1. Enhanced competitiveness of rural entrepreneurs
2. Institutional Development
3. Amelioration and Soil Fertility
4. Regional and sectorial development
5. Ensuring Food Security
6. Food Safety, Veterinary and Plant Protection

Recommendations

1. Focus on diversification and processed agricultural products
2. Work with exporters and develop programs based on their needs
3. Update information about demand and supply conditions for various products on potential export destinations

THANK YOU FOR ATTENTION