



Dear Readers,

We begin this issue's overview by highlighting IAMO's participation in a newly-formed research unit of the German Research Foundation. Further, we would like to inform you about a symposium organized for "Agritechnica", as well as other research news.

9th of
october
2007

The IAMO Directorate
(Alfons Balmann, Executive Director, Gertrud Buchenrieder, Thomas
Glauben, Hannelore Zerjeski)

Overview

- [Establishment of a new research unit](#)
- [IAMO participates in international research unit](#)
- [China and Russia - New agrarian giants?](#)
- [German-Chinese pilot farm](#)
- [Two staff members serve at the ministry](#)
- [Training for interviewer](#)
- [Research contacts with China intensified](#)
- [PhD students presented research results](#)
- [IAMO Forum thank you, photos, preview](#)
- [Recent Publications](#)

Establishment of a new research unit

IAMO is participating in two sub-projects as part of a research unit located at the Humboldt University of Berlin, which was granted in July by the German Research Foundation. The topic this research unit will deal with is structural change of the agricultural sector. Sub-project 5, titled "Models of farm-level structural change", will be carried out by Alfons Balmann (leader), Oliver Mußhoff (Martin-Luther-University Halle-Wittenberg) and Konrad Kellermann (researcher). The general goal of this project is to analyze the impacts of policy measures and entrepreneurial behaviors on structural change within agent-based frameworks. More specifically, improved methodologies for agents' intelligent decision-making in complex agent-based models will be developed.

The aim of sub-project 9, "Econometric impact analysis of rural development policies", which will be carried out by Martin Petrick (leader) and Patrick Zier (researcher), is to further develop regression models for the quantitative analysis of the effects of rural development policy, and to apply these models to a panel data set of administrative districts in Germany. There are two stages to this process. First, the appropriate econometric instruments must be adjusted to the available data resources, and developed with respect to the economic question being examined. In a second stage, the assessment of applicable models will take place. Cooperating partners include IAMO, the Humboldt University of Berlin (HUB), the German Institute for Economic Research, and the German Federal Agricultural Research Center (FAL). The research began in the second half of the year and has a fixed period of three years.

Contacts:

Alfons Balmann
Tel.: +49-345-29 28 300
balmann@iamo.de

Martin Petrick
Tel.: +49-345-29 28 120
petrick@iamo.de

IAMO participates in international research unit

IAMO has been granted €680,000 by the "Excellence Initiative - Pact of research and innovation 2008" of the Leibniz Association to establish a new international research unit titled "Economic dynamics and social balance in rural China". The international research network aims to comprehensively analyze the dynamics of agricultural and socioeconomic processes in rural regions of China. In eight sub-projects, the research unit is concerned with the following topics: saving resources in the case of expanding agricultural sector plant facilities; employment opportunities and migration in rural regions; and poverty and its ongoing nature in rural China.

IAMO's partners are high-ranking researchers and international institutions that include: Center for Chinese Agricultural Policy, CCAP, China (Jikun Huang); Center for Agricultural and Rural Development, CARD, (Zuhui Huang); World Bank, Peking (Achim Fock); Stanford University, USA (Scott Rozelle); Ohio State University, USA (Belton Fleischer); Licos Center for Transition Economics, Belgium (Johan Swinnen); Cemagref, France (Guillaume Deffuant). The research unit begins work in 2008.

Contacts:

Kathrin Happe
Tel.: + 49-345-29 28 322
happe@iamo.de

Xiaobing Wang
Tel.: + 49-345-29 28 124
wang@iamo.de

Martin Petrick
Tel.: +49-345-29 28 120
petrick@iamo.de

Thomas Glauben
Tel.: +49-345-29 28 200/210
glauben@iamo.de

China and Russia - New agrarian giants?

A symposium titled "China and Russia - New agrarian giants" is being organized by the German Agricultural Society (DLG) and IAMO and will take place on November 15th in Hannover, Messegelände, ICC, hall 13/14 during "Agritechnica". This conference is being organized by Sven-Oliver Jungklaus, Jon Hanf and Klaus Reinsberg from IAMO. The discussion will focus on the rapid economic progress of Russia and China, both of which are becoming more and more important trading partners of EU member states. The adversarial relationship between internal demand and export will be the first topic of discussion, referred by Ludwig Striewe (Toepfer, Hamburg). Additionally, Rainer Tauscher (Claas, Harsewinkel) will explain the position of an input-producer. Thomas Glauben will moderate the discussion.

The focus of the second section will be China and Russia's respective impacts on German agricultural economics. Participants will be Rudolf Wendt, Federal Ministry of Food, Agriculture and Consumer Protection, Peter Tillack, former Managing Director of IAMO and current member of the board of the group of companies Euroservice AG and Sankt Petersburg, a Russian agroholding, as well as Jürgen Leitzke (Lochow-Petkus GmbH, Bergen-Wohlde), and Claus M. Brodersen (German Agricultural Society). Additionally, a highly-regarded member of the Ministry for Agriculture of the Russian Federation will also take part (please enquire for more information). Hildegard Moritz (Top Agrar) will moderate the discussion.

More information: <http://www.agritechnica.com>

Contacts:

Sven-Oliver Jungklaus
Tel.: + 49 345 29 28 118
jungklaus@iamo.de

Jon Hanf
Tel.: + 49 345 29 28 246
hanf@iamo.de

Klaus Reinsberg

German-Chinese pilot farm

Since mid-2007, Thomas Glauben (IAMO) and Peter Wagner (Martin-Luther-University Halle-Wittenberg) have been staff-members of an expert panel charged with establishing a German-Chinese pilot farm. Under the leadership of the German Federal Ministry of Food, Agriculture and Consumer Protection and the Ministry of Agriculture, People's Republic of China, involved organizations include the German Agricultural Society, Society for Agricultural Projects (GFA) and members of the German farm equipment industry such as Claas, Grimme, and Lembken. The pilot farm is an economic assimilation of the "Ghahne Farm", a state-owned farm in Inner Mongolia, northern China. To elaborate upon the conception of the pilot farm project and look for a suitable location, members of the Chinese Ministry of Agriculture, German Embassy officials from Peking, and a staff of experts traveled around several northern Chinese regions.

Contacts:

Stephan Brosig
Tel.: + 49- 345-29 28 222
brosig@iamo.de

Thomas Glauben
Tel.: + 49- 345-29 28 200/210
glauben@iamo.de

Peter Wagner
Tel.: + 49- 345- 55 22 361
peter.wagner@landw.uni-halle.de

Two staff members serve at the ministry

Astrid Rewerts, a PhD student at IAMO, has been chosen as a delegate to the Federal Ministry of Food, Agriculture and Consumer Protection. As part of her two-month stay in Berlin, Rewerts works in the department of "Regierungsberatung in Beitrittsländern, Ost- und Südosteuropa" organizing meetings and events such as "Ost-West-Agrarforum", which will take place during Green Week in 2008. In addition, Rewerts compiles basic information for states and markets like China, which are canvasses for the future. Topics of the department cover eastern-western cooperation in so-called twinning projects, which subsidizes acceding countries of the EU in order to establish effective governments. Rewerts is carrying out her PhD-thesis titled "Values as motive for consumers' decision - an intercultural comparison". This summer, Stephan Brosig of IAMO was also a delegate to the Ministry. In the Department of "Erweiterung, Beziehungen zu den Mittel- und Osteuropäischen Ländern, Neue Unabhängige Staaten (NUS) so wie den Staatshandelsländern", Brosig organized meetings and the journeys of delegates within the terms of German-Chinese governmental cooperation.

Contacts:

Astrid Rewerts
Tel.: +49-345-29 28 235
rewerts@iamo.de

Stephan Brosig
Tel.: + 49- 345-29 28 222
brosig@iamo.de

Training for interviewer

As a quality assurance procedure, interviewers of the EU-tender-project S-Farm were trained this summer by Jana Fritsch, Diana Traikova and Andreas Gramzow from IAMO. During two workshops, one in Sofia (Bulgaria) and another in Sielink (Poland), IAMO staff discussed procedural improvements with attendees. Later, they initiated tests in the field with

farmers. Nineteen participants from Poland, Romania and Bulgaria attended the workshop.

At the end of July, interviews from 175 rural households per country began and in August, Fritzscht, Traikova and Kinga Boenning (also from IAMO) visited the interviewer in the field, discussing proceedings and problems.

The EU-tender-project "Sustainability of Semi-subsistence Farming Systems in New Member States and Acceding Countries (S-Farm)" analyses the current socio-economic situation of subsistence farmers in Poland, Romania and Bulgaria. Of foremost interest is designing policy instruments that will enable willing and able farmers to better adjust to market incentives. The chances and risks of giving up farming will be analyzed, along with accompanying policy measures for farmers that cannot adjust to the market.

Contacts:

Jana Fritzscht
Tel.: + 49 345 29 28 129
fritzscht@iamo.de

Diana Traikova
Tel.: + 49 345 29 28 244
traikova@iamo.de

Kinga Boenning
Tel.: + 49 345 29 28 121
boenning@iamo.de

Research contacts with China intensified

Chinese economic development and the role of public policy for instance with regard to health policies were discussed during the Annual Conference of the Chinese Economists Society (CES), a renowned association of economists whose work focuses on China. On this conference, held last July in Changsha, Hunan, IAMO has contributed a session "Rural Development during Transition: The Role of Agriculture". Some 30 researchers participated in the session which was chaired by Xiaobing Wang (IAMO). During this session another IAMO researcher, Stephan Brosig has presented a paper on determinants of farm households' shifts between full-time and part-time farming. As an outcome of the subsequent discussion the need for distinct consideration of different forms of off-farm work (employment, self-employment, migration) will be taken up as this research goes on. In another session "Concentration, Agglomeration, and Externalities", Brosig presented results of research work on 'Spatial Market Integration and the Dynamics of Transaction Costs in the Chinese Soybean Market'.

After the conference Wang, Brosig and Thomas Herzfeld, a research partner from Wageningen University, held cooperation talks at the Research Center of the Rural Economy (RCRE), Beijing, with Deputy Director-General Zhao Changbao and department directors. Close scientific contacts with RCRE, which is affiliated with the Chinese Ministry of Agriculture, are important for IAMO's research work on China. Research focusing on China is being conducted at IAMO since autumn of 2005.

More information: <http://www.china-ces.org>

Contacts:

Stephan Brosig
Tel.: + 49- 345-29 28 222
brosig@iamo.de

Xiaobing Wang
Tel.: + 49-345-2928 124
wang@iamo.de

PhD students presented research results

On a conference in Cork (Ireland), four young IAMO researchers have taken the chance to present their research results to an international audience of researchers, politicians, administrators, farmers and managers of

agribusiness, administration and cooperatives. The conference was titled "A Vibrant Rural Economy – The Challenge for Balance" and was organized by the International Farm Management Association (IFMA). Martin Damgaard, Sven-Oliver Jungklaus, Amanda Osuch and Henriette Stange participated and had presentations on multifunctionality, agricultural reforms, biofuel, technology adaption and investments in Ukrainian agriculture.

In addition, Amanda Osuch reported on the international panel "Rural viability: a challenge for balance in Germany". Osuch, native French, characterized Germany as a gate between east and west. She described German agriculture as western and eastern agriculture (small and family farms vs. large and cooperative farms). Additionally, she pointed the new markets for bioenergy and also for organic products.

Contacts:

Martin Damgaard
Tel.: + 49 345 29 28 240
damgaard@iamo.de

Sven-Oliver Jungklaus
Tel.: + 49 345 29 28 118
jungklaus@iamo.de

Amanda Osuch
Tel.: 49 345 29 28 135
osuch@iamo.de

Henriette Stange
Tel.: + 49 345 29 28 126
stange@iamo.de

IAMO Forum thank you, photos, preview

On behalf of IAMO, the IAMO Forum organizing team would like to thank all participants and contributors to the IAMO Forum 2007. Your feedback has strengthened our confidence that IAMO put together and carried out a stimulating conference. The fifth IAMO Forum was attended by almost 140 participants from 25 countries, and we are pleased that so many friends and colleagues accepted our invitation and devoted their time to attending the Forum. For photos of the event, please visit our newly-established photo gallery at: <http://www.iamo.de/index.php?id=forum2007>.

IAMO is looking forward to seeing many of this year's participants at the IAMO Forum 2008, "Agri-Food Business: Global Challenges – Innovative Solutions". This conference will focus on three global challenges considered to be of major importance for developments in both the agri-food sector and its economic and political environment: food quality, bio-energy and deregulation and liberalism. IAMO Forum 2008 will concentrate on EU and European and Asian transition countries.

For more information, please visit <http://www.iamo.de>

Contact:

Michael Kopsidis
Tel.: +49 345 29 28 230
kopsidis@iamo.de (oder: forum2008@iamo.de)



Recent Publications

[complete publication list](#)

Studies on the Agricultural and Food Sector in Central and Eastern Europe

HEIDELBACH, O. (2007): Efficiency of selected risk management instruments – An empirical analysis of risk reduction in Kazakhstani crop production, *Studies on the Agricultural and Food Sector in Central and Eastern Europe*, Bd. 40, Halle (Saale).

IAMO Discussion Papers

МАКАРЧУК, О., ХОКМАНН, Х., ЛИССИТСА, А. (2007): Экономический анализ биоэнергетики, как источника доходов аграрных предприятий, *IAMO Discussion Paper No. 111*, Halle (Saale), www.iamo.de/dok/dp111.pdf.

BROMLEY, D. W. (2007): Evolutionary institutional change for sustainable rural livelihoods in Central and Eastern Europe, *IAMO Discussion Paper No. 110*, Halle (Saale), www.iamo.de/dok/dp110.pdf.

HOCKMANN, H., PIENIADZ, A., GORAJ, L. (2007): Modeling heterogeneity in production models: Empirical evidence from individual farming in Poland, *IAMO Discussion Paper No. 109*, Halle (Saale), www.iamo.de/dok/dp109.pdf.

BRUISCH, K. (2007): Entwicklungstendenzen landwirtschaftlicher Familienbetriebe in Russland seit 1990, *IAMO Discussion Paper No. 108*, Halle (Saale), www.iamo.de/dok/dp108.pdf.

FERTŐ, I. (2007): Spatial developments of Hungarian agriculture in the transition: The case of crop production, *IAMO Discussion Paper No. 107*, Halle (Saale), www.iamo.de/dok/dp107.pdf.

BOJNEC, Š, FERTŐ, I. (2007): Comparative advantages in agro-food trade of Hungary, Croatia and Slovenia with the European Union, *IAMO Discussion Paper No. 106*, Halle (Saale), www.iamo.de/dok/dp106.pdf.

TREFFLICH, A., UETRECHT, I., EFKEN, J., SCHÄFER, M., STEINBAUER, C., WENDT, H. (2007): Support scheme of food processing firms: A driving force for rural development?, *IAMO Discussion Paper No. 105*, Halle (Saale), www.iamo.de/dok/dp105.pdf.

XIANGPING, JIA, BUCHENRIEDER, G. (2007): Documentation of a questionnaire-based survey in rural China: From credit access perspective, *IAMO Discussion Paper No. 102*, Halle (Saale), www.iamo.de/dok/dp102.pdf.

Weitere ausgewählte Publikationen

DAUTZENBERG, K., HANF, J. H., JUNGKLAUS, S.-O. (2007): Changes in agriculture industries – Bio fuel chains – Analyzing structure, options and impacts, in: O'Reilly, S., Keane, M., Enright, P. (Hrsg.): Proceedings of the 16th International Farm Management Association Congress. A Vibrant Rural Economy. The Challenge for Balance (Vol. 1), Cork/Irland, 15.-20.07.2007, S. 1-8.

BROSIG, S., GLAUBEN, HERZFELD, T., ROZELLE, S., WANG, X. (2007): The dynamics of rural households' participation in labor markets, *Agricultural Economics*, Jg. 37, S. 167-178.

EPSTEIN, D., SCHULZE, E. (2007): Gibt es zwei lokale Rentabilitätsmaxima landwirtschaftlicher Unternehmen in Russland in Abhängigkeit von ihrer Größe?, in: Leipziger Ökonomische Societät e. V. Leipzig (Hrsg.): Zur Betriebsgröße in der Landwirtschaft unter besonderer Berücksichtigung der Transformationsländer, H. 20, S. 55-63.

GLAUBEN, T., LOY, J.-P., KÖRNER, J. (2007): Der Einfluss der Euro-Einführung auf die Preisentwicklung bei frischen Lebensmitteln in Deutschland, *Schmollers-Jahrbuch: Zeitschrift für Wirtschafts- und Sozialwissenschaften*, Jg. 127, Nr. 3, S. 1-16.

HANF, J. H., HANF, C. H. (2007): Does food quality management create a competitive advantage?, *Quality management in food chains*, Bd. 2007, Wageningen/Niederlande.

HAPPE, K., KELLERMANN, K. (2007): Making more sense of agent-based simulation for agricultural policy analysis, in: Takahashi, S., Sallach, D., Rouchier, J. (Hrsg.): Advancing Social Simulation – The First World Congress, Springer, Tokyo/Japan, Berlin, S. 153-164.

HOCKMANN, H., PIENIADZ, A., GORAJ, L. (2007): Modelling heterogeneity in production models: Empirical evidence from individual farming in Poland, *Zagadnienia Ekonomiki Rolnej [Economics of Polish Agriculture]*, Jg. 2, Nr. 2007, S. 55-71.

HOCKMANN, H., RAMANOVICH, M. (2007): Zur Wettbewerbsfähigkeit der weißrussischen Landwirtschaft, *Berichte über Landwirtschaft*, Jg. 85, Nr. 2, S. 300-328.

JUNGKLAUS, S.-O., HAPPE, K. (2007): Non-adoption of conservation tillage because of knowledge gaps? – A case study from North-east Bulgaria, in: O'Reilly, S., Keane, M., Enright, P. (Hrsg.): Proceedings of the 16th International Farm Management Association Congress. A Vibrant Rural Economy. The Challenge for Balance (Vol. 1), Cork/Irland, 15.-20.07.2007,

S. 106-114.

PETRICK, M., PIES, I. (2007): In search for rules that secure gains from cooperation: The heuristic value of social dilemmas for normative institutional economics, *European Journal of Law and Economics*, Jg. 23, Nr. 3, S. 251-271.

SCHULZE, E. (2007): Technisierungsstufen und Betriebsgrößen in den Mittel- und Osteuropäischen Ländern (MOEL) im Transformationsprozess, in: Leipziger Ökonomische Societät e. V. Leipzig (Hrsg.): Zur Betriebsgröße in der Landwirtschaft unter besonderer Berücksichtigung der Transformationsländer, H. 20, S. 26-49.

SCHULZE, E. (2007): Zum Dogmenstreit über die Betriebsgröße in der Landwirtschaft: Klein- oder Großbetrieb, in: Leipziger Ökonomische Societät e. V. Leipzig (Hrsg.): Zur Betriebsgröße in der Landwirtschaft unter besonderer Berücksichtigung der Transformationsländer, H. 20, S. 6-25.

SCHULZE, E. (2007): Zur Frage der Betriebsgröße in der russischen Landwirtschaft, in: Leipziger Ökonomische Societät e. V. Leipzig (Hrsg.): Zur Betriebsgröße in der Landwirtschaft unter besonderer Berücksichtigung der Transformationsländer, H. 20, S. 50-54.

STANGE, H. (2007): Motives for foreign investment in agriculture: Western European investment in Ukraine, in: O'Reilly, S., Keane, M., Enright, P. (Hrsg.): Proceedings of the 16th International Farm Management Association Congress. A Vibrant Rural Economy. The Challenge for Balance (Vol. 1), Cork/Irland, 15.-20.07.2007, S. 603-612.

VALENTINOV, V., HEIDELBACH, O. (2007): A perspective on the transaction cost explanations of cooperative organisation, in: University of National and World Economy (Hrsg.): Proceedings of the Conference "European Challenges to Co-operative and Family Business", Sofia/Bulgarien, 18.-19.05.2006, S. 28-63.

VALENTINOV, V., MATSYBORA, T. (2007): Agricultural producer cooperatives in Central and Eastern Europe: An organisation theory viewpoint, in: University of National and World Economy (Hrsg.): Proceedings of the Conference "European Challenges to Co-operative and Family Business", Sofia/Bulgarien, 18.-19.05.2006, S. 77-83.

Leibniz Institute of Agricultural Development in Transition Economies (IAMO)

Theodor-Lieser-Str. 2
06120 Halle (Saale)
Germany

Contact:

Andrea Iffert

Tel.: +49 345 29 28 330

Fax: +49 345 29 28 299

newsletter@iamo.de

www.iamo.de

If you prefer to receive the German version of the IAMO newsletter in the future, please let us know by sending an e-mail to newsletter@iamo.de, subject: German.

To unsubscribe from this newsletter please send an e-mail to newsletter@iamo.de, subject: unsubscribe.