



Dear Ladies and Gentlemen,

2006/12/12

In 2006, as in previous years, IAMO has continued the positive trend of acquiring funds for various research projects. Thus, as in preceding newsletters, recently-acquired research projects will be presented. Further, we will provide details about IAMO's forthcoming Graduate School, which has been approved as part of the *Pact for Research and Innovation*. This pact corresponds, at the level of research institutes, to the *Initiative for Excellence* of the German Federal Government and the Federal States, which seeks to promote research and science at German universities. Additionally, we would like to inform you about our planned activities during the next "Green Week", which will take place in Berlin in January 2007. Furthermore, the newsletter will provide you with updates on news, events, publications, and other topics related to the scientific work of the institute.

Sincerely,

The IAMO Directorate

(Alfons Balmann, Executive Director, Gertrud Buchenrieder, Thomas Glauben, Hannelore Zerjeski)

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### **IAMO at the 14 th East-West Agricultural Forum , 01/19/ 2007**

As in previous years, IAMO is organising an accompanying event to the 14 th East-West Agricultural Forum of Green Week: the "Agricultural Symposium". This symposium, which is titled *Bio Energy – Strategic alternative or rescue anchor for European agriculture?* will take place on January 19 th. Prior to discussion with politicians, experts, scientists and other stakeholders, introductory statements will be given by Dr. Tomas Doucha (Deputy Minister of the Ministry of Agriculture of the Czech Republic), Prof. Dr. Jürgen Zeddies (University of Hohenheim), Prof. Dr. Folkhard Isermeyer (Federal Agricultural Research Center, FAL) and Prof. Dr. Alfons Balmann (IAMO). For further information please visit our [homepage](#).

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### **"Green Week Scientific Conference 2007", 17 th – 18 th January 2007**

In cooperation with the Institute of Agricultural Economics and Social Sciences (Humboldt- University Berlin) and ATSAF, IAMO is organising the "Green Week Scientific Conference 2007", entitled *Managing Economic, Social and Biological Transformation*. This conference, which will take place during Green Week, is part of the project MACE *Modern Agriculture in Central and Eastern Europe: Tools for the Analysis and Management of Rural Change*, and is therefore funded by the Marie Curie Program of the EU. The main objective of the conference is to provide a basis for the development of a pan-European network, and addresses scientists interested in the topic. Important topics will be introduced, with presentations by leading scientists followed by a discussion. For further information, please visit our [homepage](#).

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### **IAMO Graduate School to begin in January 2007**

IAMO's proposal for a graduate school regarding the perspectives of small-scale agriculture in the agri-business complex of the new EU-member states and accession countries has been approved as part of the *Pact for Research and Innovation*. This pact corresponds, at the level of research institutes, to the *Initiative for Excellence* of the German Federal Government and the Federal States, which seeks to promote research and science at German universities. The graduate school will start in January 2007. Three German and four visiting postgraduates from new member states and accession countries will work on several research subprojects. In addition to carrying out research projects, the IAMO Graduate School will systematically educate young researchers.

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### **New project from the German Research Foundation (DFG) about price determination and market structure on the German raw milk market**

In September 2006, the German Research Foundation approved the research project "*Pricing and competition on spatial markets – a combined simulative and analytical approach to the case of the raw milk market*". The project was jointly proposed by IAMO (Prof. Dr. Alfons Balmann) and the Chair of Environmental Economics and Agricultural Policy of the Technical University of Munich (Prof. Dr. Klaus Salhofer). The project's aim is to understand the spatial distribution of raw milk production and processing, particularly the strategies of upstream and downstream producers and processors, by means of a combination of theory, computer simulations and empirical verification. The objective of the sub-project to be carried out by IAMO is the formulation of an agent-based simulation model that will analyse the effects and interaction of spatial-economic and market-relevant factors.

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### **New GTZ-project on Croatia**

Prof. Dr. Gertrud Buchenrieder, in cooperation with the Croatian Chamber of Commerce, is leading the GTZ-financed project "*Croatia's EU Accession and its socio-economic implications for farm households*". Croatia has been negotiating its EU accession since October 2005. However, quantitative analyses of the possible effects of EU accession on the agro-food sector are often lacking. This project will help fill this gap by analysing the implications of neighbouring Slovenia's EU accession. An empirical household survey will examine possible adaptation strategies of Croatian rural households. Complemented by discussions with Croatian and Slovenian policy-makers, the project will draw conclusions on the formulation of rural policies in Croatia.

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### **New book on economic history of agricultural development**

Agricultural development has an historical dimension. In many cases the main features of individual countries' current agricultural structures were formed centuries ago. Michael Kopsidis analyses these processes for Western Europe during early modern times, as well as during industrialisation, in his new [study](#) *Agricultural development: Historical agricultural revolutions and development economics* (in German). The first half of the book presents a theoretical framework based on recent development economics for carrying out historical comparative studies for Europe and the Far East.

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### **Vacancies**

IAMO is seeking graduates and postgraduates who are interested in research into agricultural and development economics concerning the countries of the enlarged EU, Eastern Europe and Asia. For further information, please visit our [homepage](#).

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### **Recent Publications**

[all IAMO publications](#)

## **Studies on the Agricultural and Food Sector in Central and Eastern Europe**

BUCHENRIEDER, G., DUFHUES, T. (Eds.) (2006): Making rural households' livelihoods more resilient – The importance of social capital and the underlying social networks (Proceedings), *Studies on the Agricultural and Food Sector in Central and Eastern Europe, Vol. 34*, Halle (Saale), [download](#).

### **IAMO Discussion Papers**

GRAMZOW, A. (2006): Partnerstwo lokalne jako inkubator rozwoju terenów wiejskich: Przypadek Debrzyna, północno-zachodnia Polska, *IAMO Discussion Paper No. 101*, Halle (Saale), [download](#).

GRAMZOW, A. (2006): Doświadczenia oddolnych inicjatyw rozwoju regionalnego oraz perspektywy dla programu leader+ w regionie Doliny Strugu w Polsce, *IAMO Discussion Paper No. 100*, Halle (Saale), [download](#).

HOCKMANN, H., RAMANOVICH, M. (2006): Zur Wettbewerbsfähigkeit der weißrussischen Milchwirtschaft: Eine Anwendung des Porterschen Diamanten, *IAMO Discussion Paper No. 99*, Halle (Saale), [download](#).

BOKUSHEVA, R., BUCHENRIEDER, G. (Hrsg.) (2006): Contributions to the 4 th Young Scientists Workshop on agricultural development in Central and Eastern Europe – YSW-2006, *IAMO Discussion Paper No. 98*, Halle (Saale), [download](#).

### **Further selected publications**

DUNG, P. T. M., DUFHUES, T., BUCHENRIEDER, G., HEIDHUES, F. (Hrsg.) (2006): Tài chính vi mô [ Microfinance – Theory, research methodology and application ] , Final report, Hanoi/Vietnam.

HANF, J. H., PIENIADZ, A. (2006): Quality management in strategic networks – Is there any relevance in the Polish dairy sector?, in: Fritz, M., Rickert, U., Schiefer, G. (Eds.): Trust and Risk in Business Networks, Proceedings of the 99 th Seminar of the EAAE, 08.-10.02.2006, Bonn, pp. 459-467.

KELLERMANN, K., SAHRBACHER, C., JELINEK, L., HAPPE, K. (2006): Impacts of an increasing land mobility in NMS – A case study of the Czech region Vysočina, in: Ticha, I. (Eds.): Impacts of Decoupling and Cross Compliance on Agriculture in the Enlarged EU, Proceedings of the 93 rd Seminar of the EAAE, 22. - 23.09.2006, Prague/Czech Republic, CD-ROM.

KOPSIDIS, M. (Hrsg.) (2006): Agrarentwicklung. Historische Agrarrevolutionen und Entwicklungsökonomie, *Grundzüge der modernen Wirtschaftsgeschichte, Bd. 6*, 391 pages, Stuttgart (Franz Steiner Press). [Agricultural development. Historical agricultural revolutions and development economics]

Odening, M., Mußhoff, O., Hirschauer, N., Balmann, A. (2006): Investment under uncertainty – Does competition matter?, *Journal of Economic Dynamics and Control*, doi:10.1016/j.jedc.2006.03.005.

VALENTINOV, V. (2006): Nonprofit organization and the division of labor: A theoretical perspective, *Atlantic Economic Journal*, 34 (4), pp. 435-447.

VALENTINOV, V. (2006): Why are cooperatives important in agriculture? An organizational economics perspective, *Journal of Institutional Economics, Vol. 3, No. 1*, pp. 55-69.

VALENTINOV, V., HEIDELBACH, O. (2006): The role of civil society and institutions in the organisation of agricultural insurance, *Acta Oeconomica et Informatica, Vol. 9, No. 2*, pp. 50-57.

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